Cheat Sheet: Your Guide to Macro Innovation

This is an extra resource to go along with the original article: <u>Why Copying Hit Games Usually Fails and What to Do Instead</u>

What Is Macro Innovation in Regard to F2P Games?

Macro innovation is the practice of innovating in a dramatic way that creates an entirely new game experience than what's currently available. It produces a game that either a) creates its own category, or b) dominates a vulnerable category. The goal is to produce something players can't get anywhere else, so they see your game as *so unique* that they're willing to abandon what they currently play to experience it.

What Isn't Macro Innovation?

Macro innovation *is not* making small tweaks that don't differentiate your game from the original.

Ways to Innovate in a Mobile Game

- Take two concepts and smash them together.
- Strip an existing concept down its essential parts.
- Creating a bombastic and unique art style for your game.
- Implement new technologies (virtual reality, blockchain, GPS, etc.).
- Focus on and improve a massive pain point players complain about.
- Put a concept/theme in a completely different format.
- Take something mundane and make it a focus (by improving it).

Examples of Macro Innovation in Games

- Golf Clash Innovated by creating the category of PVP golf.
- Candy Crush Innovated by integrating Facebook to promote virality.
- Clash Royale Innovated by implementing video replays and video sharing.
- Fortnite Innovated by making battle royale a cross-platform experience.
- Honor of Kings Innovated by leveraging GPS technology for local cooperative play.
- Monster Strike Innovated by leveraging Bluetooth technology for local play.
- **Pokemon Go** Innovated by making augmented reality a part of gameplay.